

Q4 2020 AGENDA
Board of Directors Meeting
Zoom Conference
May 12, 2020

- I. Approve Q3 Minutes – **ATTACH A**
- II. Financials and COVID Analysis – Mitch Bednoff
- III. Q3 Activity – Darren Sudman
- IV. Chair Updates
- V. Strategic Plan Workshop – Robin Stevens

Action Items:

- (1) Approve delay of budget process
- (2) Choose date for Compass presentation

Finances

Financials

Q3 P & L: Total revenue is \$229,547. Total expense is \$162,370. See **Attach B**.

Q3 Balance: Total assets are \$404,233. Total liabilities are \$7,060. See **Attach C**.

Q3 Donors. **Attach D**.

Chart of Accounts. **Attach E**

We received a stimulus check under the PPP Program in the amount of \$30,205. This money will be used for payroll, rent and insurance. We anticipate that it will not need to be paid back.

We are delaying the budget process for a quarter to see if we get anymore clarity on social distancing and business restrictions. These will both have an impact on our ability to fundraise and budget.

A review of Soiree auction items reveals that \$41,000 of auction items are at risk of being rescheduled or unfulfillable if the events are canceled and/or the companies go out of business. The high risk may be closer to \$10,000.

Development

The Committee Chair is still vacant. Corie Moskow is helping with Development. She receives \$2,000 per month. Since August, we have attributed \$12,000 directly from her efforts. We've paid out \$20,000.

Events

Simon Says Golf (July 13). We are hosting the event. It will be modified and we realize that fundraising will be off. This is about continuity. The event will begin at 2. There will be a happy hour for golfers following the event.

American Heart Walk (November). None.

Simon's Soiree (February 6). There is nothing planned at the moment. We need to consider what kind of event (if any) is appropriate for the current environment.

CPR Jukebox Marathon (May 8). The inaugural event lasted twelve hours, was attended by over 144 students and raised \$5,200. iHeart, NBC Sports and 6ABC.

Preventing Cardiac Arrest

Heart Screenings

- Past Screenings: None
- Upcoming Screenings: Souderton HS Pilot Program

HeartBytes (Attach F)

The IRB is up for renewal at Jefferson. Jefferson is working with us to secure grant funding for a full-time researcher/assistant.

Legislation (Attach G)

SCA Prevention Act. The total count is now 15. Virginia passed on April 4, 2020.

Preventing Cardiac Death

GotAED (Attach H)

After reallocating restricted funds from Independence Blue Cross, we revised a couple of videos to promote GotAED.

CPR Jukebox

We launched the Marathon. There were over 144 students who kept compressions going for twelve hours and raised \$5,000 +. Local DJs and reporters served as MC.

AED Madness

None.

Overtime Challenge

Exploring partnership with VP of Corporate Sponsorships for the Arizona Coyotes.

Chain of Survival Relay

None.

Licensing Education (Attach I)

We just signed a licensing agreement with American Youth Soccer Organization to distribute the coaches video. They represent 400,000 students worldwide.

General Administration

PR/Marketing

Social (Attach J)

Press

- Young Haverford Baker Appears in Kids Baking Championship (Delco Times)
- Haverford 7th Grader Compete in National Baking Championship (6ABC)

Website

We are working with Rank Medic on search engine optimization (SEO). It is a six month commitment for \$6,000.

Personnel

Ambassadors. No report.

Organization Chart (Attach).

Governance: We are approaching the end of the first year of the two-year term.

BOARD MEETINGS:

August 18 – Q1 Board

OTHER IMPORTANT DATES:

July 13 – Simon Says Golf

October 21 – Simon's Birthday

November TBD – American Heart Association Walk

February 6 – Simon's Soiree

Q3 2020 AGENDA
Board of Directors Meeting
424 E. Elm Street, Second Floor, Conshohocken
February 18, 2020

Recorded by: Ken Fair

Called to order: 6:45

Attendance

- Present: Mitch Bednoff, Scott Brucker, Kenny Fair, Rayna Jones, Mike Monsell, David Shipon, Darren Sudman, Phyllis Sudman, Eldwin Thay, Dorothy Wilson.
- Absent: Jess Cook, Rochelle Culbreath, Adam Kaye
- Guests: Wes Payne, Kathleen Quin

Q1 and Q2 Minutes Approved

Kenny: Motion

Scott: Second

Vote: Unanimous

Villanova MBA Recap

- Darren reviewed Villanova Project – See Attach B. While some data gathered may be flawed take away is need to do better job identifying and defining what we do and how it connects to our mission.
- Eldwin: We need to prioritize and balance resources for our initiatives moving forward
- David: Consider time and commitment towards primary and secondary prevention

Strategic Plan

Robin Stevens shared her vision for Strategic Plan.

- Mitch: Concerned about the timeline and cost. We've been down this road before and it always comes down to implementation.
- Scott: We need to do this. This is the right time. Corporations do this all of the time.
- David: We may need a consultant to address the medical side. It sounds like she can address.

- Eldwin: I will confirm the timeline with her. I would propose that we work with her. Eldwin reviewed the timeline he prepared to map out the entire process. Propose that we spend couple months during recruiting to provide all of the data and information to Robin. Then, new ED can help us finalize the plan.

Motion to hire Robin Stevens as consultant to create a strategic plan at an approximately cost of \$24,000.

Motion: Scott Brucker

Second: Kenny Fair

Vote: The motion passed unanimously.

ED Search

Rayna presented. Objective tonight is the capture feedback regarding Minimum and Preferred Qualifications.

- 5 years experience in management and direct engagement with nonprofit; professional experience in nonprofit is not required; nonprofit is a plus.
- 5 years of revenue generating experience, either as a nonprofit fundraiser or corporate sales. This is not grant writing; "pounding the flesh"; business development. Schmooze, brag and ask people for money.
- Marketing, communication and advocacy
- Familiar with finance
- Working with a board
- Good manager with employees and volunteers
- Roll up sleeves
- Remove \$500,000

Need to devise a Communication Plan

- Phyllis and Darren record a video
- Posted on SH Facebook and LinkedIn
- Board shares
- Talk to influencers to share
- Blast to email list
- Issue a press release
- Talking points

Finances

Mitch reviewed Balance Sheet and P & L. We have more money this year than last due to Soiree and Raffle revenue.

Darren reviewed some budgetary changes. Jill has become a fulltime employee and her salary has increased. A vote by email was conducted in between board meetings. Her salary is outside of the budgetary approval. Simon's Heart is also providing health insurance to Jill. Darren is not participating. This is also out of budget. The IBC restricted funds received in 2018 for a screening program will be reallocated per IBC and used to create three videos to promote Got AED.

Soiree

- Dorothy: event was successful; lots of energy; staff was excellent. It's hard to have a program at a cocktail party. The evening was too long. Try to condense the program. We did not put money into music and it seemed fine.
- Scott: felt like an important location for important event.
- Mike: ask first timers what we have to do to get them back next year; we are missing something by not displaying the auction.
- Eldwin: great vibe and location. Cocktail hour felt a little long.
- Mitch: There has to be an ask at the end.
- Kenny: The Sudmans should speak earlier.
- David: We should all have a unified message to share with guests.

Q2 Recap

Darren reviewed highlights. Four spring screenings (Final Four, Medford NJ, Barrack, AHO). Legislation update. Our training video over 1M views. Got AED 50 funded campaigns in 15 states. OT Challenge and CPR Jukebox programs updated.

Governance

Scott reviewed meetings with board prospects. Recommends David Kaye and Cheri Morrison for Fundraising and a new role, Engagement. Approved by unanimous vote. One committee position would remain open - Programming.

Mike discussed his experience with the board subcommittee and how experts are helping him accomplish his marketing goals.

BOARD MEETINGS:

May 12, 2020

OTHER IMPORTANT DATES:

April 5 – Final Four Screening

April 25 – Cherokee Screening

May 17 – Barrack Screening

May 31 – AHO Screening

July 13 – Simon Says Golf

October 21 – Simon's Birthday

February 6 – Soiree (tentative)

Simons Fund

PROFIT AND LOSS

January - March, 2020

	TOTAL			
	JAN - MAR, 2020	JAN - MAR, 2019 (PY)	CHANGE	% CHANGE
Income				
40000 Donation Income				
40001 Individual Contributions	4,242.00	11,731.00	-7,489.00	-63.84 %
40002 Non-Individual(Corp/Foundation)	20,650.53	-1,809.35	22,459.88	1,241.32 %
Matching Donations		1,097.10	-1,097.10	-100.00 %
Total 40000 Donation Income	24,892.53	11,018.75	13,873.78	125.91 %
Fundraising Income				
eCommerce Sales	139.99		139.99	
Simon's Soiree	210,644.35	204,020.06	6,624.29	3.25 %
Third Party Events	1,324.27	1,527.60	-203.33	-13.31 %
Total Fundraising Income	212,108.61	205,547.66	6,560.95	3.19 %
Program Income	-7,453.33		-7,453.33	
Got AED Income				
Campaign Donations		3,577.00	-3,577.00	-100.00 %
Individual Donations		1,000.00	-1,000.00	-100.00 %
Total Got AED Income		4,577.00	-4,577.00	-100.00 %
Total Program Income	-7,453.33	4,577.00	-12,030.33	-262.84 %
Total Income	\$229,547.81	\$221,143.41	\$8,404.40	3.80 %
GROSS PROFIT	\$229,547.81	\$221,143.41	\$8,404.40	3.80 %
Expenses				
50002 Audio/Visual Expenses	2,820.00		2,820.00	
50003 Awareness Campaigns	2,756.29		2,756.29	
50004 Board Meeting Expenses	28.89		28.89	
50006 Computer/Web	2,344.69		2,344.69	
50007 Conferences & Seminars	366.96		366.96	
50010 Education				
50012 Blanch Goffman Scholar	456.00		456.00	
50013 Cardiac Fellow	2,500.00		2,500.00	
Total 50010 Education	2,956.00		2,956.00	
50020 Employee Expenses				
50021 Automobile Expenses	900.00		900.00	
50022 Cell Phone	300.00		300.00	
50024 WiFi	300.00		300.00	
Total 50020 Employee Expenses	1,500.00		1,500.00	
50050 Insurance Expense	613.46		613.46	
50060 Marketing / PR	55.10		55.10	
50061 Design	702.53		702.53	
50062 PR	6,195.00		6,195.00	
50063 Print	270.00		270.00	
50065 Social Media	3,047.39		3,047.39	
Total 50060 Marketing / PR	10,270.02		10,270.02	

Simons Fund

PROFIT AND LOSS

January - March, 2020

	TOTAL			
	JAN - MAR, 2020	JAN - MAR, 2019 (PY)	CHANGE	% CHANGE
50070 Meals & Entertainment	444.94		444.94	
50080 Medical Network	90.76		90.76	
50090 Merchant Account Fees	308.59		308.59	
50100 Office Supplies	1,143.94		1,143.94	
50200 Payroll Expenses				
50210 Salaries & Wages				
50211 Deeves Wages	12,494.27		12,494.27	
50212 Sudman Wages	22,211.56		22,211.56	
Total 50210 Salaries & Wages	34,705.83		34,705.83	
50220 Payroll Taxes	2,831.88		2,831.88	
50230 Payroll Fees	460.20		460.20	
Total 50200 Payroll Expenses	37,997.91		37,997.91	
50300 Postage & Delivery	338.64		338.64	
50400 Legal & Professional Fees	10,337.00		10,337.00	
50500 Rent	1,500.00		1,500.00	
50600 Software	426.03		426.03	
50800 Taxes & Licenses	160.00		160.00	
50900 Telephone Expense	297.00		297.00	
51000 Transaction Fees	4,534.70		4,534.70	
52000 Travel	2,067.16		2,067.16	
53000 Venue/Decor	13,661.64		13,661.64	
Fundraising Expenses	3,322.25		3,322.25	
Other Fundraising Expenses		16,000.00	-16,000.00	-100.00 %
Simon Says Golf		5,000.00	-5,000.00	-100.00 %
Simon's Soiree	56,577.75		56,577.75	
Auction (deleted)		87.45	-87.45	-100.00 %
Audio/Visual (deleted)		3,460.00	-3,460.00	-100.00 %
Fundraising	460.00	335.00	125.00	37.31 %
Honoree Expenses	300.00		300.00	
Marketing	2,540.00	3,907.50	-1,367.50	-35.00 %
Venue/Decor (deleted)		37,053.05	-37,053.05	-100.00 %
Total Simon's Soiree	59,877.75	44,843.00	15,034.75	33.53 %
Software (deleted)		3,493.46	-3,493.46	-100.00 %
Transaction Fees (deleted)		4,681.32	-4,681.32	-100.00 %
Total Fundraising Expenses	63,200.00	74,017.78	-10,817.78	-14.62 %
General Administrative Expenses	500.00		500.00	
Employee Expenses (deleted)				
Automobile Expenses (deleted)		1,557.00	-1,557.00	-100.00 %
Cell Phone (deleted)		600.00	-600.00	-100.00 %
Medical Allowance (deleted)		511.00	-511.00	-100.00 %
WiFi (deleted)		450.00	-450.00	-100.00 %
Total Employee Expenses (deleted)		3,118.00	-3,118.00	-100.00 %

Simons Fund

PROFIT AND LOSS

January - March, 2020

		TOTAL		
	JAN - MAR, 2020	JAN - MAR, 2019 (PY)	CHANGE	% CHANGE
Payroll Expenses (deleted)				
Payroll Fees (deleted)		275.26	-275.26	-100.00 %
Payroll Taxes (deleted)		4,036.84	-4,036.84	-100.00 %
Salaries & Wages (deleted)				
Wages - Deeves (deleted)		8,807.68	-8,807.68	-100.00 %
Wages - Krouse (deleted)		11,038.51	-11,038.51	-100.00 %
Wages - Sudman (deleted)		21,538.44	-21,538.44	-100.00 %
Total Salaries & Wages (deleted)		41,384.63	-41,384.63	-100.00 %
Total Payroll Expenses (deleted)		45,696.73	-45,696.73	-100.00 %
Total General Administrative Expenses	500.00	48,814.73	-48,314.73	-98.98 %
Operational Expenses				
Accounting Fees		1,317.50	-1,317.50	-100.00 %
Board (deleted)		15.24	-15.24	-100.00 %
Charitable Contributions (deleted)		1,500.00	-1,500.00	-100.00 %
Computer/Web (deleted)		2,226.68	-2,226.68	-100.00 %
Marketing/PR (deleted)				
Design (deleted)		597.33	-597.33	-100.00 %
PR (deleted)		4,014.80	-4,014.80	-100.00 %
Print (deleted)		20.00	-20.00	-100.00 %
SEO (deleted)		157.00	-157.00	-100.00 %
Social Media (deleted)		3,823.84	-3,823.84	-100.00 %
Total Marketing/PR (deleted)		8,612.97	-8,612.97	-100.00 %
Meals & Entertainment (deleted)		260.73	-260.73	-100.00 %
Office Supplies (deleted)		456.34	-456.34	-100.00 %
Postage & Delivery (deleted)		264.54	-264.54	-100.00 %
Rent (deleted)		900.00	-900.00	-100.00 %
Telephone Expense (deleted)		307.49	-307.49	-100.00 %
Travel (deleted)		93.69	-93.69	-100.00 %
Total Operational Expenses		15,955.18	-15,955.18	-100.00 %
Program Expenses				
Chain of Survival	143.10		143.10	
CPR Jukebox	1,287.30	0.00	1,287.30	
Got AED		8.18	-8.18	-100.00 %
Campaign Fulfillment		7,461.01	-7,461.01	-100.00 %
Transaction Fees (deleted)		105.88	-105.88	-100.00 %
Total Got AED		7,575.07	-7,575.07	-100.00 %
Overtime Challenge		2,475.00	-2,475.00	-100.00 %
Total Chain of Survival	1,430.40	10,050.07	-8,619.67	-85.77 %
Conference & Seminars (deleted)		2,084.97	-2,084.97	-100.00 %
Education (deleted)				
Ambassadors (deleted)		369.81	-369.81	-100.00 %

Simons Fund

PROFIT AND LOSS

January - March, 2020

	TOTAL			
	JAN - MAR, 2020	JAN - MAR, 2019 (PY)	CHANGE	% CHANGE
Blanch Goffman Scholar (deleted)		2,382.00	-2,382.00	-100.00 %
Carole Gottlieb Screening Coord (deleted)		2,100.00	-2,100.00	-100.00 %
Total Education (deleted)		4,851.81	-4,851.81	-100.00 %
Heart Screenings (deleted)		477.00	-477.00	-100.00 %
Marketing (deleted)		3,442.57	-3,442.57	-100.00 %
Supplies (deleted)		677.37	-677.37	-100.00 %
Travel (deleted)		283.30	-283.30	-100.00 %
Total Heart Screenings (deleted)		4,880.24	-4,880.24	-100.00 %
Heartbytes	275.40	100.44	174.96	174.19 %
Screen Across America		660.77	-660.77	-100.00 %
Total Program Expenses	1,705.80	22,628.30	-20,922.50	-92.46 %
Total Expenses	\$162,370.42	\$161,415.99	\$954.43	0.59 %
NET OPERATING INCOME	\$67,177.39	\$59,727.42	\$7,449.97	12.47 %
Other Income				
Interest Income	31.59		31.59	
Total Other Income	\$31.59	\$0.00	\$31.59	0.00%
Other Expenses				
Ask My Accountant	5,326.93		5,326.93	
Personal Expenses		-54.00	54.00	100.00 %
Total Other Expenses	\$5,326.93	\$ -54.00	\$5,380.93	9,964.69 %
NET OTHER INCOME	\$ -5,295.34	\$54.00	\$ -5,349.34	-9,906.19 %
NET INCOME	\$61,882.05	\$59,781.42	\$2,100.63	3.51 %

Simons Fund

BALANCE SHEET

As of March 31, 2020

	TOTAL			
	AS OF MAR 31, 2020	AS OF MAR 31, 2019 (PY)	CHANGE	% CHANGE
ASSETS				
Current Assets				
Bank Accounts				
10001 Republic Bank	44,207.10		44,207.10	
10002 Citizens Bank	3,311.29	108,225.30	-104,914.01	-96.94 %
10003 CapitalOne 360	162,817.20	75,302.19	87,515.01	116.22 %
10004 Schwab	141,891.52	129,637.15	12,254.37	9.45 %
10005 PayPal	0.00	0.00	0.00	
10006 PayPal - GotAED	-1,000.00	-947.89	-52.11	-5.50 %
10007 Stripe - GotAED	-48.30	1,905.80	-1,954.10	-102.53 %
Clearing Account	0.00	0.00	0.00	
Firsttrust	0.00	0.00	0.00	
Total Bank Accounts	\$351,178.81	\$314,122.55	\$37,056.26	11.80 %
Accounts Receivable				
10100 Accounts Receivable	0.00	0.00	0.00	
Total Accounts Receivable	\$0.00	\$0.00	\$0.00	0.00%
Other Current Assets				
10101 Investments - Other	50,000.00	50,000.00	0.00	0.00 %
10102 Prepaid Expenses	0.00	0.00	0.00	
10103 Prepaid License Fees	3,125.00	0.00	3,125.00	
10104 Other Receivable	129.54		129.54	
10105 Uncategorized Asset	-200.00	0.00	-200.00	
10106 Undeposited Funds	0.00	0.00	0.00	
Total Other Current Assets	\$53,054.54	\$50,000.00	\$3,054.54	6.11 %
Total Current Assets	\$404,233.35	\$364,122.55	\$40,110.80	11.02 %
TOTAL ASSETS	\$404,233.35	\$364,122.55	\$40,110.80	11.02 %
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
20001 Accounts Payable	0.00	0.00	0.00	
Total Accounts Payable	\$0.00	\$0.00	\$0.00	0.00%
Credit Cards				
20010 Capital One Visa	7,060.79	11,485.61	-4,424.82	-38.52 %
American Express	0.00	0.00	0.00	
Credit Card Payable	0.00	0.00	0.00	
Total Credit Cards	\$7,060.79	\$11,485.61	\$ -4,424.82	-38.52 %
Other Current Liabilities				
24000 *Payroll Liabilities	0.00	0.00	0.00	
Accrued Expenses	0.00	0.00	0.00	
Deferred License Fees	0.00	0.00	0.00	

Simons Fund

BALANCE SHEET

As of March 31, 2020

	TOTAL			
	AS OF MAR 31, 2020	AS OF MAR 31, 2019 (PY)	CHANGE	% CHANGE
Deferred Revenue	0.00	0.00	0.00	
Grant Payable	0.00	0.00	0.00	
Abington	0.00	0.00	0.00	
Total Grant Payable	0.00	0.00	0.00	
Payroll Liabilities	0.00	0.00	0.00	
Ryan Wizov Fund's	0.00	0.00	0.00	
Total Other Current Liabilities	\$0.00	\$0.00	\$0.00	0.00%
Total Current Liabilities	\$7,060.79	\$11,485.61	\$ -4,424.82	-38.52 %
Total Liabilities	\$7,060.79	\$11,485.61	\$ -4,424.82	-38.52 %
Equity				
30001 Perm. Restricted Net Assets	34,000.00		34,000.00	
30002 Retained Earnings	-81,367.82	0.00	-81,367.82	
30003 Unrestricted Net Assets	422,201.37	422,201.37	0.00	0.00 %
Net Income	22,339.01	-69,564.43	91,903.44	132.11 %
Total Equity	\$397,172.56	\$352,636.94	\$44,535.62	12.63 %
TOTAL LIABILITIES AND EQUITY	\$404,233.35	\$364,122.55	\$40,110.80	11.02 %

Date	Last or Org Name	First Name	Amount	Fund Name
2/19/20	Abramson	Leonard	\$ 1,000.00	Soiree 2020
2/19/20	Ackerman	Jeff	\$ 104.00	Soiree 2020
2/19/20	Allen	Tricia	\$ 25.00	Soiree 2020
2/19/20	Alt	Jeff	\$ 846.00	Soiree 2020
2/19/20	Altman	Ina	\$ 330.00	Soiree 2020
2/19/20	Amber	Nicole	\$ 35.00	Soiree 2020
2/19/20	Anderson	Rebecca	\$ 104.00	Soiree 2020
2/19/20	Anmuth	Stewart	\$ 156.00	Soiree 2020
2/19/20	Aschkenasy	Jill	\$ 500.00	Soiree 2020
2/19/20	Asper	Karen	\$ 45.00	Soiree 2020
2/19/20	Austin	Stephanie	\$ 360.00	Soiree 2020
2/19/20	Axelman	Stacy	\$ 110.00	Soiree 2020
2/19/20	Bainbridge	James	\$ 450.00	Soiree 2020
2/19/20	Bannett	Scott	\$ 500.00	Soiree 2020
2/19/20	Barid	Sheila	\$ 250.00	Soiree 2020
2/19/20	Barkann	Ellen	\$ 100.00	Soiree 2020
2/26/20	Bartolomeo	Laurie	\$ 940.00	Soiree 2020
2/19/20	Bartos	Jeff	\$ 1,000.00	Soiree 2020
2/19/20	Baumstein	Graeme	\$ 225.00	Soiree 2020
2/19/20	Bednoff	Mitchell	\$ 3,140.00	Soiree 2020
2/19/20	Bednoff	Stuart	\$ 250.00	Soiree 2020
2/19/20	Bender	Whitney	\$ 60.00	Soiree 2020
2/19/20	Berger	Eric	\$ 450.00	Soiree 2020
2/19/20	Berlin	Melissa	\$ 1,000.00	Soiree 2020
2/19/20	Berman	Leslie	\$ 618.00	Soiree 2020
2/11/20	Bernie Robbins		\$ 500.00	Soiree 2020
1/4/20	Birkbeck	Robert	\$ 50.00	Individual Contributions
2/19/20	Biss	Carolyn	\$ 36.00	Soiree 2020
2/19/20	Blank	Lorri	\$ 270.00	Soiree 2020
2/25/20	Blank Rome		\$ 12,500.00	Soiree 2020
2/19/20	Bloom	Dene	\$ 100.00	Soiree 2020
2/19/20	Blumenthal	Alissa	\$ 1,800.00	Soiree 2020
2/19/20	Bonney	Seema	\$ 1,550.00	Soiree 2020
2/25/20	Boston Scientific		\$ 2,500.00	Soiree 2020
2/19/20	Brenner	Randy	\$ 500.00	Soiree 2020
2/19/20	Bridges	Tanya	\$ 225.00	Soiree 2020
2/14/20	Brown	Merrill	\$ 25.00	Soiree 2020
2/19/20	Brown	Lisa	\$ 100.00	Soiree 2020
2/19/20	Brown	Merrill	\$ 25.00	Soiree 2020
2/19/20	Brownstein	David	\$ 70.00	Soiree 2020
2/19/20	Brownstein	Jerry	\$ 1,245.00	Soiree 2020

1/29/20 Brucker	Heather	\$	25.00	Individual Contributions
2/19/20 Brucker	Scott	\$	1,150.00	Soiree 2020
2/19/20 Brucker	Terry	\$	100.00	Soiree 2020
2/19/20 Bula	Andrej	\$	500.00	Soiree 2020
2/19/20 Butler	Sue	\$	450.00	Soiree 2020
2/19/20 Buzan	Victoria	\$	180.00	Soiree 2020
2/25/20 Campus Apartments		\$	10,480.00	Soiree 2020
2/19/20 Cantrell	Byron	\$	100.00	Soiree 2020
2/19/20 Caplan	Lois	\$	450.00	Soiree 2020
2/19/20 Caplan	Jimmy	\$	450.00	Soiree 2020
2/19/20 Chandhok	Sheetal	\$	3,100.00	Soiree 2020
2/19/20 Chandler	Phil	\$	100.00	Soiree 2020
2/19/20 Check	Darren	\$	2,500.00	Soiree 2020
2/19/20 Chennupati	Sri	\$	70.00	Soiree 2020
2/19/20 Chipin	Judie	\$	50.00	Soiree 2020
2/19/20 Chokshi	Neel	\$	100.00	Soiree 2020
2/10/20 Chopp	Jonathan	\$	100.00	Soiree 2020
2/19/20 Chopp	Stacy	\$	100.00	Soiree 2020
2/19/20 Clement	Michael	\$	208.00	Soiree 2020
2/19/20 Cline	Stephen	\$	565.00	Soiree 2020
2/26/20 Close	Jeremy	\$	535.00	Soiree 2020
2/19/20 Cohen	Jack	\$	630.00	Soiree 2020
2/19/20 Cohen	Kipp	\$	3,420.00	Soiree 2020
2/26/20 Cohn	Alan	\$	602.00	Soiree 2020
1/20/20 Conroy	Charolette	\$	265.00	Fundraising-Other
2/19/20 Cook	Beth	\$	2,625.00	Soiree 2020
2/25/20 Cooper	Susan	\$	1,000.00	Soiree 2020
2/19/20 Covert	Amy	\$	823.00	Soiree 2020
2/19/20 Cramer	Marc	\$	100.00	Soiree 2020
2/19/20 Crawford	Crystal	\$	1,350.00	Soiree 2020
2/19/20 Curtis	Michael	\$	1,020.00	Soiree 2020
2/14/20 Cutler	Anne	\$	150.00	Soiree 2020
2/19/20 Daufenbach	Carol & Ryan	\$	590.00	Soiree 2020
2/19/20 Davis	Lisa	\$	2,500.00	CM-Money
2/19/20 Davis	Lisa	\$	2,500.00	Soiree 2020
2/19/20 Deeves	Adam	\$	450.00	Soiree 2020
2/19/20 Dole	Alex	\$	25.00	Soiree 2020
1/20/20 Double Good		\$	81.00	Individual Contributions
2/26/20 Drahos	Heather	\$	570.00	Soiree 2020
1/20/20 Drain	John	\$	250.00	Soiree 2020
2/19/20 Drain	John	\$	250.00	Soiree 2020
2/19/20 Drossner	Ian	\$	476.00	Soiree 2020

2/26/20 Drossner	Michael	\$	50.00	Soiree 2020
2/19/20 Dunoff	Joshua	\$	500.00	Soiree 2020
2/17/20 Ehinger	John	\$	500.00	Soiree 2020
2/26/20 Ende	Jack	\$	100.00	Soiree 2020
2/19/20 Epstein	Jennifer	\$	550.00	Soiree 2020
2/19/20 Epstein	Amy	\$	1,840.00	Soiree 2020
2/19/20 Erlbaum	Scott	\$	2,150.00	Soiree 2020
2/19/20 Erlbaum	Jeffrey	\$	21.00	Soiree 2020
2/19/20 Esberg	Doug	\$	450.00	Soiree 2020
2/19/20 Fair	Lori	\$	450.00	Soiree 2020
2/19/20 Fair	Melissa	\$	225.00	Soiree 2020
2/19/20 Farber	Rachel	\$	500.00	Soiree 2020
2/19/20 Farbstein	Michelle	\$	450.00	Soiree 2020
2/19/20 Felgoise	Valerie	\$	450.00	Soiree 2020
2/19/20 Felgoise	Lori	\$	35.00	Soiree 2020
2/19/20 Felgoise	Marc	\$	500.00	Soiree 2020
2/19/20 Figueredo	Vincent	\$	25.00	Soiree 2020
2/20/20 Fineman	Nancy	\$	25.00	Individual Contributions
2/19/20 Fink	Michael	\$	225.00	Soiree 2020
1/2/20 Fridkis	Karen	\$	250.00	Individual Contributions
1/2/20 Gabbard	Dabielle	\$	125.00	CM-Money
2/19/20 Gallagher	Jean	\$	370.00	Soiree 2020
2/19/20 Garemore	Holly	\$	85.00	Soiree 2020
2/19/20 Garson	Elisabeth	\$	450.00	Soiree 2020
2/19/20 Gelman	Linda	\$	300.00	Soiree 2020
2/19/20 Gelwarg	Adam	\$	488.00	Soiree 2020
2/19/20 Gillin	Jeanette	\$	100.00	Soiree 2020
2/19/20 Goldberg	Joshua	\$	450.00	Soiree 2020
2/19/20 Goldstein	Laurie	\$	325.00	Soiree 2020
2/19/20 Goldstein	Phil	\$	450.00	Soiree 2020
2/19/20 Goldstein	David	\$	100.00	Soiree 2020
2/19/20 Goldstein	Mark	\$	3,500.00	Soiree 2020
2/17/20 Gordon	Michael	\$	50.00	Individual Contributions
2/19/20 Gravinese	Kim	\$	25.00	Soiree 2020
2/19/20 Green	Stu	\$	470.00	Soiree 2020
2/19/20 Green	Dori	\$	100.00	Soiree 2020
2/19/20 Greenfeld	Lee	\$	500.00	Soiree 2020
2/26/20 Greenspan	Steven	\$	100.00	Soiree 2020
2/19/20 Gross	Gordon	\$	450.00	Soiree 2020
2/19/20 Grover	Caitlin	\$	60.00	Soiree 2020
2/19/20 Gurk	Gokcen	\$	550.00	Soiree 2020
2/19/20 Guttman	Stan	\$	100.00	Soiree 2020

2/19/20	Hadden	James	\$	52.00	Soiree 2020
2/19/20	Haggerty	Mabel	\$	50.00	Soiree 2020
2/26/20	Halberstadt	Eric	\$	225.00	Soiree 2020
2/19/20	Haron	Pamela	\$	1,000.00	Soiree 2020
2/25/20	Haron	Eric	\$	5,050.00	Soiree 2020
2/20/20	Heart Center		\$	2,500.00	Soiree 2020
2/25/20	Heart Center		\$	2,500.00	Soiree 2020
2/19/20	Hedgecock	Abe	\$	1,120.00	Soiree 2020
2/19/20	Hendler	Marjorie	\$	100.00	Soiree 2020
2/19/20	Hollander	Lance	\$	150.00	Soiree 2020
2/19/20	Holman	Erin	\$	100.00	Soiree 2020
2/19/20	Horowitz	Michael	\$	470.00	Soiree 2020
2/19/20	Horowitz	Ian	\$	305.00	Soiree 2020
2/19/20	Immordino	Laura	\$	525.00	Soiree 2020
2/25/20	Irvine	Lauren	\$	300.00	Non-Individual Contributions
2/19/20	Israeli	Michael	\$	3,850.00	Soiree 2020
2/19/20	Jackier	Ken	\$	450.00	Soiree 2020
2/26/20	Jamaitis	Kyle	\$	52.00	Soiree 2020
2/26/20	Janove	Jerry	\$	480.00	Soiree 2020
2/25/20	Jefferson University Health Systems		\$	5,000.00	Soiree 2020
2/20/20	Jonas	Gary	\$	450.00	Soiree 2020
2/19/20	Jones	Rayna	\$	860.00	Soiree 2020
2/19/20	Jones	Julie	\$	10.00	Soiree 2020
2/19/20	Jones	Jodi	\$	450.00	Soiree 2020
2/19/20	Kaiser	Rick	\$	459.00	Soiree 2020
2/19/20	Kaliner	Jeff	\$	1,930.00	Soiree 2020
2/19/20	Kapel	Rima	\$	1,100.00	Soiree 2020
2/8/20	Kaplan	Lisa	\$	50.00	Soiree 2020
2/19/20	Kaplan	Howard	\$	125.00	Soiree 2020
2/19/20	Kaplan	Joshua	\$	320.00	Soiree 2020
2/19/20	Kaplan	Larry	\$	200.00	Soiree 2020
2/19/20	Kaplan	Lisa	\$	50.00	Soiree 2020
1/28/20	Kaplin	Simi	\$	100.00	Soiree 2020
2/19/20	Kaplin	Simi	\$	100.00	Soiree 2020
2/19/20	Kay	David	\$	468.00	Soiree 2020
2/19/20	Kaye	Jodi	\$	450.00	Soiree 2020
2/19/20	Kelly	Tricia	\$	25.00	Soiree 2020
2/19/20	Kelman	Eric	\$	25.00	Soiree 2020
2/26/20	Kemble	John	\$	60.00	Soiree 2020
1/2/20	Kirshner	Rebecca	\$	500.00	CM-Money
2/19/20	Klaff	Nathaniel	\$	50.00	Soiree 2020
2/19/20	Kligerman	Brett	\$	450.00	Soiree 2020

2/19/20 Kopelman	Michael	\$	2,942.00	Soiree 2020
2/19/20 Korn	Rob	\$	200.00	Soiree 2020
2/19/20 Kramer	Ken	\$	1,065.00	Soiree 2020
2/19/20 Krawitz	Arden	\$	300.00	Soiree 2020
2/19/20 Kreszl	Erin	\$	5,816.00	Soiree 2020
2/19/20 Krouse	Brad	\$	1,000.00	Soiree 2020
2/12/20 Ku	Grace	\$	2,500.00	Soiree 2020
2/26/20 Lai / To	Amanda & Da	\$	450.00	Soiree 2020
2/26/20 Landow	Bob	\$	200.00	Soiree 2020
2/19/20 Langlois	Vicki	\$	25.00	Soiree 2020
2/5/20 Lefkowitz	Lisa	\$	100.00	Individual Contributions
2/19/20 Leopold	Rachel	\$	595.00	Soiree 2020
2/19/20 Lewis	Deborah	\$	1,495.00	Soiree 2020
2/19/20 Lieberman	Mary	\$	693.00	Soiree 2020
2/19/20 Lieberman	Michelle	\$	20.00	Soiree 2020
2/19/20 Lifshutz	Gabby	\$	1,025.00	Soiree 2020
2/3/20 Liner	Judith	\$	25.00	Individual Contributions
2/19/20 Littman	Matt	\$	100.00	Soiree 2020
2/19/20 Louis	Richard	\$	1,040.00	Soiree 2020
2/19/20 Luterman	William	\$	165.00	Soiree 2020
2/25/20 M & T Bank		\$	1,000.00	Soiree 2020
2/25/20 MacMullen	Jennifer	\$	20.00	Soiree 2020
2/26/20 Madan	Nan	\$	276.00	Soiree 2020
2/19/20 Maimon	Barbara	\$	100.00	Soiree 2020
2/19/20 Manor	Wyatt	\$	225.00	Soiree 2020
2/26/20 Marcoccia	Robert	\$	115.00	Soiree 2020
2/19/20 Mardinly	Jason	\$	215.00	Soiree 2020
2/19/20 Margulies	Rick	\$	1,170.00	Soiree 2020
2/19/20 Margulies	Melissa	\$	225.00	Soiree 2020
2/19/20 Margulies	Renee	\$	200.00	Soiree 2020
2/19/20 Markovitz	Max	\$	50.00	Soiree 2020
2/19/20 Markowitz	Lecia	\$	1,410.00	Soiree 2020
2/19/20 Marks	Greg	\$	1,240.00	Soiree 2020
1/2/20 Marsh	Brad	\$	900.00	Got AED Income
2/19/20 Marsico	Aimee	\$	140.00	Soiree 2020
2/19/20 Martin	Terence	\$	25.00	Soiree 2020
2/19/20 Mass	Barbara	\$	70.00	Soiree 2020
2/19/20 Mathur	Tarun	\$	1,245.00	Soiree 2020
2/19/20 Mathur	Ateet	\$	450.00	Soiree 2020
2/19/20 McCafferty	Jim	\$	450.00	Soiree 2020
2/19/20 Mednick	Jill	\$	476.00	Soiree 2020
2/14/20 Mel	Gellman	\$	300.00	Soiree 2020

2/19/20	Minor	Scott	\$	208.00	Soiree 2020
2/19/20	Mishkin	Elizabeth	\$	225.00	Soiree 2020
2/19/20	Monsell	Michael	\$	525.00	Soiree 2020
2/19/20	Morris	Kristin	\$	425.00	Soiree 2020
2/19/20	Moyer	Darilyn	\$	308.00	Soiree 2020
2/25/20	MUNICH REINSURANCE AMERICA		\$	2,500.00	Soiree 2020
2/19/20	Nadler	Harry	\$	100.00	Soiree 2020
2/19/20	Nasatir	Dave	\$	710.00	Soiree 2020
2/19/20	Needleman	Jill	\$	104.00	Soiree 2020
2/19/20	Newman	Jennifer	\$	65.00	Soiree 2020
2/19/20	Nocek	Kara	\$	50.00	Soiree 2020
2/18/20	Nurick	Etta Lee	\$	100.00	Soiree 2020
2/19/20	Nurick	Ali	\$	496.00	Soiree 2020
2/19/20	Nurick	Carl	\$	200.00	Soiree 2020
2/25/20	O'Hara	Jenn	\$	20.00	Soiree 2020
2/3/20	Orman-Lubell	Heather	\$	25.00	Individual Contributions
2/19/20	Osterhout	Sky	\$	100.00	Soiree 2020
1/6/20	Palmer	Heather	\$	1,000.00	Year End
2/19/20	Paul	Sheree	\$	25.00	Soiree 2020
2/20/20	Payne	Wesley	\$	225.00	Soiree 2020
2/19/20	Pell	Kathy	\$	970.00	Soiree 2020
2/19/20	Pello	Scott	\$	450.00	Soiree 2020
2/19/20	Perilstein	Michael	\$	2,500.00	Soiree 2020
2/19/20	Porter	Dave	\$	700.00	Soiree 2020
2/19/20	Prushan	Carol	\$	250.00	Soiree 2020
2/26/20	Pugliese	Cynthia	\$	50.00	Soiree 2020
2/19/20	Puzio	Maria	\$	210.00	Soiree 2020
2/19/20	Quinn	Maeve	\$	100.00	Soiree 2020
1/2/20	Rabinowitz	Susan	\$	1,500.00	Individual Contributions
2/19/20	Rarich	Tracey	\$	105.00	Soiree 2020
2/19/20	Rayfield	Marc	\$	250.00	Soiree 2020
2/26/20	Regina	Jacob	\$	225.00	Soiree 2020
2/25/20	Republic Bank		\$	1,000.00	Soiree 2020
1/9/20	Richelson	Scott	\$	100.00	Year End
2/19/20	Rico	Kristina	\$	1,810.00	Soiree 2020
2/19/20	Risler	Bruce	\$	225.00	Soiree 2020
2/19/20	Rogers	Ducis	\$	410.00	Soiree 2020
2/19/20	Ross	Ellen	\$	104.00	Soiree 2020
2/19/20	Ross	Ellen	\$	104.00	Soiree 2020
2/19/20	Rubin	Bob	\$	300.00	Soiree 2020
2/25/20	Rubin	Randi	\$	1,050.00	Soiree 2020
2/19/20	Rutman	Wendi	\$	450.00	Soiree 2020

2/26/20 Sandler	Todd	\$	450.00	Soiree 2020
2/19/20 Satinsky	Harry	\$	950.00	Soiree 2020
2/19/20 Schneider	Keith	\$	20.00	Soiree 2020
2/19/20 Schroeder	Steven	\$	500.00	Soiree 2020
2/19/20 Schwartz	Danny	\$	450.00	Soiree 2020
2/19/20 Secoges	Joe	\$	1,025.00	Soiree 2020
2/26/20 Seid	Andrew	\$	100.00	Soiree 2020
2/26/20 Seidman	Jeff	\$	175.00	Soiree 2020
2/19/20 Shapiro	Mark	\$	1,930.00	Soiree 2020
2/26/20 Shapiro	Steven	\$	225.00	Soiree 2020
2/25/20 Shillington	Julianne	\$	130.00	Soiree 2020
2/19/20 Shipon	Judy	\$	2,500.00	Soiree 2020
2/17/20 Shockley	Cole	\$	775.00	Soiree 2020
2/26/20 Shubin	Eric	\$	450.00	Soiree 2020
2/19/20 Simone	John	\$	200.00	Soiree 2020
2/26/20 SION	John	\$	530.00	Soiree 2020
2/17/20 Sloane	Peggy	\$	450.00	Soiree 2020
2/17/20 Smith	Alan	\$	100.00	Soiree 2020
2/17/20 Snyder	Debra	\$	575.00	Soiree 2020
2/19/20 Soble	David	\$	7,500.00	Soiree 2020
2/17/20 Solin	Robert	\$	50.00	Soiree 2020
2/17/20 Solomon	Matthew	\$	50.00	Soiree 2020
2/19/20 Solomon	Matthew	\$	50.00	Soiree 2020
2/19/20 Spiegler	Matt	\$	25.00	Soiree 2020
2/19/20 Spike	Brett	\$	225.00	Soiree 2020
2/19/20 Stamps	Eric	\$	468.00	Soiree 2020
2/25/20 Stanley	Holly & Tony	\$	2,860.00	Soiree 2020
2/26/20 Stanley	Cait	\$	275.00	Soiree 2020
2/25/20 Stark & Stark		\$	2,500.00	Soiree 2020
2/19/20 Steffens	Dan	\$	2,500.00	Soiree 2020
2/26/20 Steigerwald	John	\$	790.00	Soiree 2020
2/9/20 Stein	Susan	\$	100.00	Individual Contributions
2/1/20 Sterling	Melissa	\$	18.00	Individual Contributions
2/1/20 Sterling	Melissa	\$	18.00	Individual Contributions
2/19/20 Sterling	Melissa	\$	104.00	Soiree 2020
2/19/20 Stern	Sharyn	\$	225.00	Soiree 2020
2/19/20 Stern	Adam	\$	400.00	Soiree 2020
2/20/20 Stewart	Tripp	\$	25.00	Soiree 2020
2/19/20 Strimel	William	\$	1,237.00	Soiree 2020
2/26/20 Studner	Brett	\$	155.00	Soiree 2020
1/2/20 Sudman	Sam	\$	63.50	eCommerce Sales
2/19/20 Sudman	Sam	\$	5,290.00	Soiree 2020

2/19/20 Swanson	Tara	\$	2,207.00	Soiree 2020
2/20/20 Tennenbaum	Lisa	\$	50.00	Soiree 2020
2/19/20 Thay	Eldwin	\$	1,534.00	Soiree 2020
2/20/20 Thurman	Ken	\$	660.00	Soiree 2020
2/26/20 Tobias	Christopher	\$	715.00	Soiree 2020
2/26/20 Trojan	Thomas	\$	450.00	Soiree 2020
2/26/20 Uhr	Amy	\$	270.00	Soiree 2020
2/19/20 Uhrin-Etzel	Lynnette	\$	47.00	Soiree 2020
2/19/20 Valentine	Kim	\$	700.00	Soiree 2020
2/19/20 Viggiano	Joe	\$	100.00	Soiree 2020
2/26/20 Viscusi	Brian	\$	201.00	Soiree 2020
2/19/20 Wassersrtom	Eric	\$	104.00	Soiree 2020
2/19/20 Weinstein	Rachel	\$	20.00	Soiree 2020
2/26/20 Wexler	Jerry	\$	200.00	Soiree 2020
2/19/20 Whitaker	Elise	\$	125.00	Soiree 2020
2/20/20 Whitmarsh Police		\$	500.00	Soiree 2020
2/17/20 Whytosek	Holly	\$	1,310.00	Soiree 2020
2/17/20 Wilson	Dorothy	\$	1,310.00	Soiree 2020
2/24/20 Wilson	Eleanor	\$	23.50	eCommerce Sales
2/17/20 Wittenberg	Rod	\$	1,790.00	Soiree 2020
2/17/20 Wolf	Sharyl	\$	105.00	Soiree 2020
2/18/20 Wolf	Sharyl	\$	105.00	Soiree 2020
2/17/20 Wurtele	Lester	\$	25.00	Soiree 2020
2/17/20 Yahnke	Christina	\$	1,000.00	Soiree 2020
2/17/20 Yazmajian	Dina	\$	1,115.00	Soiree 2020
2/17/20 Zaslow	Susan	\$	500.00	Soiree 2020
2/18/20 Zelinger	Jodi	\$	25.00	Soiree 2020
2/17/20 Zivitz	Jackie	\$	1,125.00	Soiree 2020
		\$	229,151.00	

Simon's Fund Accounts
as of December 31, 2019

Operating

- Citizen's Bank Account (inactive)
- Republic Bank

Unrestricted Savings

- Capital One Savings

Restricted Savings

- Schwab Account (Brokerage)
- M & T Bank (Savings)
- Bryn Mawr Trust (CD)

PayPal Account

1. Simon's Fund
2. Got AED

Stripe Accounts

1. Simon's Fund
2. Got AED
3. Simon's Soiree

Facebook (third party campaigns)

CardPoint (Salsa – simonsheart donations and store)

HeartBytes

Screening Organizations

Deborah Heart and Lung (Browns Mill, NJ)

Safe Beat (Lake Park, Georgia)

Research Abstracts (Comprehensive to Date)

- The Importance of Family History in Pre-Participation Screening Program
- Prevalence of Hypertension among US High School Students
- Left Ventricular Hypertrophy in a College Athlete: Physiological or Pathological?
- Parameters Associated with Abnormal Cardiac Conditions in Adolescent Athletes
- Trends in Athlete ECG Interpretation in a Large Youth Cardiovascular Screening Organization
- Racial and Ethnic Trends in Athlete ECG Interpretation Utilizing International ECG Criteria
- Prevalence and Significance of Isolated T-Wave Inversion in Young Athletes

Publications

Physician adherence to 'Seattle' and 'International' ECG criteria in adolescent athletes: An analysis of compliance by specialty, experience, and practice environment. Journal of Electrocardiology. May 2020.

SCA Prevention Act Update

SCA Prevention Act. The total count is now 15.

- Enacted: Arkansas (4/2017), California (9/2016), Connecticut (5/2014), Delaware (6/2015), Georgia (4/2019), Indiana (3/2014), Maryland (1/2014), New Jersey (1/2014), Ohio (12/2016), Oklahoma (5/2015), Pennsylvania (5/2012), Tennessee (4/2015), Virginia (4/2020), Washington (4/2015), West Virginia (4/2019).
- Pending: New York – AO4876 (Ways and Means Cmte), Minnesota – SF4003/HF3123 (Finance Cmte), Massachusetts – H2013 (Jt. Pub Health Cmte), Iowa – SF 2015 (Ed Cmte) and Vermont – HB 260 (Ed Cmte)

Date	Description	Amount	Category	Location
8/30/18	DXE Medical	\$ 1,000.00	GotAED	North Hampton Parks and Recreation
9/25/18	DXE Medical	\$ 871.21	GotAED	Mt Lebanon Lutheran School
10/3/18	DXE Medical	\$ 901.31	GotAED	Midway Elementary School
10/23/18	DXE Medical	\$ 871.21	GotAED	Mt Lebanon Lutheran School-Second
10/24/18	DXE Medical	\$ 1,097.50	GotAED	Wayne County Soccer Association
10/25/18	DXE Medical	\$ 825.00	GotAED	Laurel House
11/2/18	DXE Medical	\$ 825.00	GotAED	St Thomas Aquinas School
11/6/18	DXE Medical	\$ 825.00	GotAED	Butte Community Ice Rink
11/8/18	DXE Medical	\$ 899.25	GotAED	Birmingham Volleyball Club
12/17/18	DXE Medical	\$ 825.00	GotAED	One Stone High School
12/19/18	DXE Medical	\$ 871.21	GotAED	Mt Lebanon Lutheran School- Third
1/14/19	DXE Medical	\$ 899.25	GotAED	Corky Bell Dance Studio
3/5/19	DXE Medical	\$ 825.00	GotAED	West Seattle Baseball
4/1/19	DXE Medical	\$ 898.80	GotAED	Fame Allstars
4/22/19	DXE Medical	\$ 840.00	GotAED	Barrack School
4/22/19	DXE Medical	\$ 840.00	GotAED	Plymouth Whitemarsh Gym
4/22/19	DXE Medical	\$ 1,665.00	GotAED	Glenside Youth Athletic Club (1,2)
4/25/19	DXE Medical	\$ 825.00	GotAED	Glenside Youth Athletic Club (3)
5/3/19	DXE Medical	\$ 884.82	GotAED	Eatern Youth League
5/3/19	DXE Medical	\$ 840.00	GotAED	Lower Merion Little League
5/8/19	DXE Medical	\$ 1,000.00	GotAED	Lower Merion Little League
5/24/19	DXE Medical	\$ 840.00	GotAED	Baldwin Bears
8/1/19	DXE Medical	\$ 917.70	GotAED	Tyner Academy
8/5/19	DXE Medical	\$ 840.00	GotAED	Pop Matthews
8/12/19	DXE Medical	\$ 825.00	GotAED	Victory Vipers
9/11/19	DXE Medical	\$ 917.00	GotAED	Merrol Hyde Magnet School
9/24/19	DXE Medical	\$ 871.00	GotAED	Congregation Shir Hadash
11/6/19	DXE Medical	\$ 874.50	GotAED	TC-Co Op School
			GotAED	Greenwood Middle School
			GotAED	Northern Twistars
11/4/19	DXE Medical	\$ 913.08	GotAED-Simon BD	Slidell Atheltic Training
6/11/19	DXE Medical	\$ 179.00	GotAED-Trainers	Chain of Survival

Licensing Education

Jimmy Roberts Video

The video is being distributed by the National Federation of State High School Associations, Sports Safety International, National Association of Youth Sports (NAYS) and the American Youth Soccer Organization. There have been over 1,000,000 coaches who have been educated.

Educational Flyers

Our inventory of flyers can be found here - <https://simonsheart.org/library/>. We have the following organizations distributing our educational materials: Korey Stringer Institute, National Alliance of Youth Sports, Tennessee Secondary Schools Association, Positive Coaching Alliance, SAY Soccer, National Association of EMTs, The School of Superintendents Association.

Organizational Chart (May 10, 2020)

Salaried

CEO
Operations Manager

Darren Sudman
Jill Deeves

Volunteer

Chief Medical Officer
Carole Gottlieb Screening Coordinator
Director of Imaging
ECG Coordinator

David Shipon, MD
Renee Langstaff
Joe Secoges
Ayesha Mosley

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Blanche Goffman Scholar

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Chris Koilor

Simon's Heart Fellows

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Ryan Cohen, Plymouth Whitemarsh
Emily Cohn, Harriton
Emma Dall, Upper Dublin
Caleb Datto, St. Joe's Prep
Mia Erlbaum, Barrack Academy
Jordyn Goldring, Plymouth Whitemarsh
Lindsey Horowitz, Methacton
Maya Rosenthal, Wissahickon

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Accounting/Audit
Bookkeeping/Payroll
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